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### networksolutions

### **About Us**

MAK Network Solutions is a team of certified network support specialists who ensure network availability and peak performance throughout the year.

We provide both remote and on-site services, personalized services unique to your business that addresses your specific IT issues. Our highly qualified and experienced technology engineers work closely to understand your requirements for a quick resolution. Building lasting relationship with our clients are at the core of our company values.







Our Mission

MAK solutions is UAE's leading provider of IT services. We have achieved this by focusing on the intersection of our customers' emerging needs and the acceleration of business and technological innovation.

To be recognized as a leader in the network and security industry in providing solutions besides optimal services to consumers through building robust and reliable network infrastructure which is secure, cost-effective, dynamic and more responsive to the ever-changing digital world.

From Network consultancy to secure support solutions, MAK Network Solutions is a one-stop solution for businesses and households in UAE. Our custom solutions provide excellent network management and support for businesses and homes of all sizes.



#### **Our Commitment**

We make technology an asset to your business and households. Recommending solutions that are feasible for businesses and households. We work to seamlessly integrate a better network into your business so your business can grow. As your technology partner, our business grows with you when you are satisfied with our services. We work hand-in-hand to support your network with the finest solutions.



### **How Do We Serve?**



#### Integrity

Providing competent and resultoriented services is our asset, and our satisfied clients are proof of it.



#### Responsibility

Setting high expectations and take responsibility for the quality of our service.



#### Innovation

We think outside the box, challenge constructively and act before others. That's why we are clients' top priority in Dubai.



#### Efficiency

Controlling network issues intelligently and create added value.



#### Entrepreneurship

We encourage unconventional thinking and taking calculated risks. This allows us to learn as individuals and as a company.



We create a positive workplace and support ethical initiatives.





#### **Our Core Beliefs**

#### **Exemplary Service**

Regardless of size or scope, we strive to provide a service that exceeds expectations and delights our customers.

#### **Dynamic Solutions**

We look forward to proposing innovative networking and support solutions to your unique business or household challenges.

#### Relationships

We believe in long-lasting relationships with clients and serve with 100% customer satisfaction.

#### **Our Culture**

- We communicate clearly because clear communication is always better.
- We are network professionals who resolve critical issues with competent and up-to-date technology solutions.



#### **About us**

#### Why is MAK Network Solutions the best choice?

- Our team goes an extra mile to resolve network issues as quickly as possible.
- Provide protection to your network from online threats with MAK's advanced network security.
- MAK can provide scalable enterprise network support.
- Provide protection to your data from loss and corruption with MAK's broad backup and disaster recovery solutions.
- Get access to the latest technology with the help of experienced network consultants.



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Downtime can hinder your business growth activities. Contact MAK Network Solutions, UAE's leading network consulting and support services, to keep your business running. We are a **SIRA**-approved service provider offering certified services in UAE. Our competent network support and services include:

- Smart and Cost-Effective WI-FI Solutions
- Design and Integration of CCTV Cameras in UAE
- IP Telephony and PABX systems
- A/V and Public Address Systems for Events
- Access Control and Time Attendance System
- Security Solutions
- Home Automation Services
- IT Support and Digital Signage Solutions
- Cyber Security
- Video Walls
- •EV charger supply and installation engineers





#### **Our Vision**

MAK Network Solutions will be the solution partner of choice in the technology sector, providing IT and communications services to businesses across UAE. To be an integral part of customers' success by working with them to achieve their strategic goals while creating enduring business value through top-quality network management. For businesses of all sizes and households, MAK will be the top priority.

Our team of talented, experienced, and motivated industry specialists will be the best in their field. We will be the fastest-growing Network solutions and support provider in the region.

#### **Our Values**

- We value our clients and help them lead the way towards cohesion and inclusion across Dubai. Their experience, knowledge, and insights inform and influence the strategic direction of the MAK network.
- We value generous collaboration. By working in partnership with others, we achieve our vision of a more inclusive society.
- We value evidence-based research practice and focus on 'what works better.' We are open-minded and curious to encourage new ideas, learning, and innovation to transform practice and policy.
- We are an inclusive organization. We celebrate the benefits of diversity for better networking in a society.
- We welcome and respect differences and work within the framework of equality and best practices. This emphasizes common interests and builds the common ground for all.
- We are professional, trustworthy, open, and transparent about our policies and practices.





#### At MAK Solutions

Experienced network engineers and consultants are constantly involved in several high-profile network design and configuration projects. Having worked with a wide range of clients, from households to industry leaders across UAE. In addition, the MAK team maintains the highest standards of qualification, where we strive to share our knowledge to help clients achieve 100% satisfactory service.

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#### Smart and Cost-Effective WI-FI Solutions

Today, Wi-Fi is the primary method for connecting devices to broadband. We offer optimized and high-performance whole facility Wi-Fi coverage with no dead spots. We fix coverage and performance issues through an optimized Wi-Fi network solution.



#### IP Telephony and PABX systems

MAK can be your best option for advanced phone systems and communication solutions at very competitive prices. Our industry knowledge and technical expertise can ensure the best protection for your investment in PABX systems.



#### Design and Integration of CCTV Cameras in UAE

We provide professional security systems and installation services across UAE. We understand that risk reduction, security of valuable assets, and personal protection are of paramount importance.



#### A/V and Public Address Systems for Events

Providing elegant and attractive A/V systems that blend in with the room. These systems provide excellent audio quality flexibility for meetings, concerts, seminars, classrooms, and theatrical performances.

### 700+

#### **Active Clients**

Quality Service is our priority, and satisfied clients are proof of it!

#### Access Control and Time Attendance System

MAK's access control solutions are available in comprehensive designs to meet your site's specific needs. Our innovative terminals grant authorized persons smooth access to secure areas.

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#### **Security Solutions**

MAK's enterprise monitoring solutions help businesses to enforce policies in real time. With our security solutions, businesses can take action to prevent security concerns. We offer a comprehensive service and maintenance plan as standard.

#### **Home Automation Services**

Our design process guides you through the specifications, products, and images you need. This will allow you to select the technology and systems that best suit your needs and the style of your home.



#### IT support and Digital Signage Solutions

We are a highly responsive technology partner who has proven to deliver IT solutions to all sorts of businesses across the UAE. MAK is your comprehensive strategic partner for digital signage solutions.

### 700+

#### Active

Quality Service is our priority, and satisfied clients are proof of it!



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#### **Cyber Security**

With MAK, you can also use the latest advanced cyber security technologies to minimize security breaches. To make your business environment secure, consult with MAK for the latest solutions that your business requires.



#### **EV Charging Solutions**

Explore our variety of Commercial, Fleet and Community Charging Solutions. We offer full-service solutions from EV chargers, installation to charging management. MAK Solutions installs EV chargers for private, commercial and public use.



#### **POS System**

Your all in one software solution for POS system that includes:

- QR code ordering & Menu
- Financial analysis
- Driver app integration
- Your custom made app

### 700+

#### **Active Clients**

Quality Service is our priority, and satisfied clients are proof of it!

### **Our History**

2017

2018

MAK moved to ALQuoz Industrial Area 1 in Dubai, in a large 3500sqf office and 7000sqft warehouse. They announced the availability of the latest network support, which accommodated the industry's shift toward disaggregated models and provide great network choices to support all small to medium-sized enterprises (SMEs) and households. MAK Network Solutions started with team of 3 from a home office. With hard efforts and committed services, MAK quickly became successful in network consulting and services.



With 368 completed projects, MAK rolled out more security solutions into its operations to support broader customers across UAE. MAK strengthened its operations team to meet the goals of UAE's ever-growing client base.

2019

2020

MAK started serving businesses of all sizes, Govt. projects, and schools with 100% network performance management capabilities. With top-notch network consulting and support, MAK Network Solutions became the leading IT Company based in Dubai.





Many businesses got affected by the COVID in UAE As a result, many of them started working from home. This created a strong demand for home Wi-Fi. To overcome the COVID challenge, MAK remained a sigh of relief to clients through on-demand and 100% satisfactory Wi-Fi and networking solutions to homes and schools even in lockdowns.



With 1000+ completed commercial and residential projects, MAK has become one of the leading network solutions and consulting providers in UAE. They also introduced AV Wall and EV charging solutions into their services.



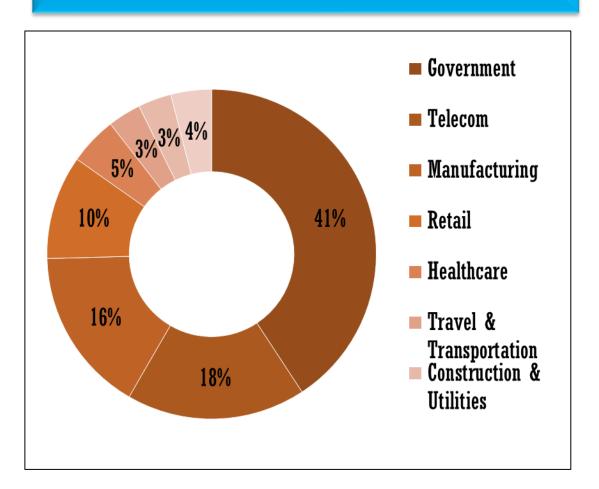
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2021

2022

### **UAE IT Market**

#### **Emerging verticals growing faster**



#### 100% = USD 308 billion



**Future Expansions** 



\*Government and commercial Cyber security: \*Revenue in the Cybersecurity market is projected to reach US\$173.50bn in 2023.

- Comprehensive Commercial Annual Maintenance contracts:
- The global inspection, repair, and maintenance market size was valued at 40.25 billion in 2021 and is projected to grow to 72.46 Billion by 2029.





2023

2024

#### **Our Portfolio**















#### **Our Portfolio**

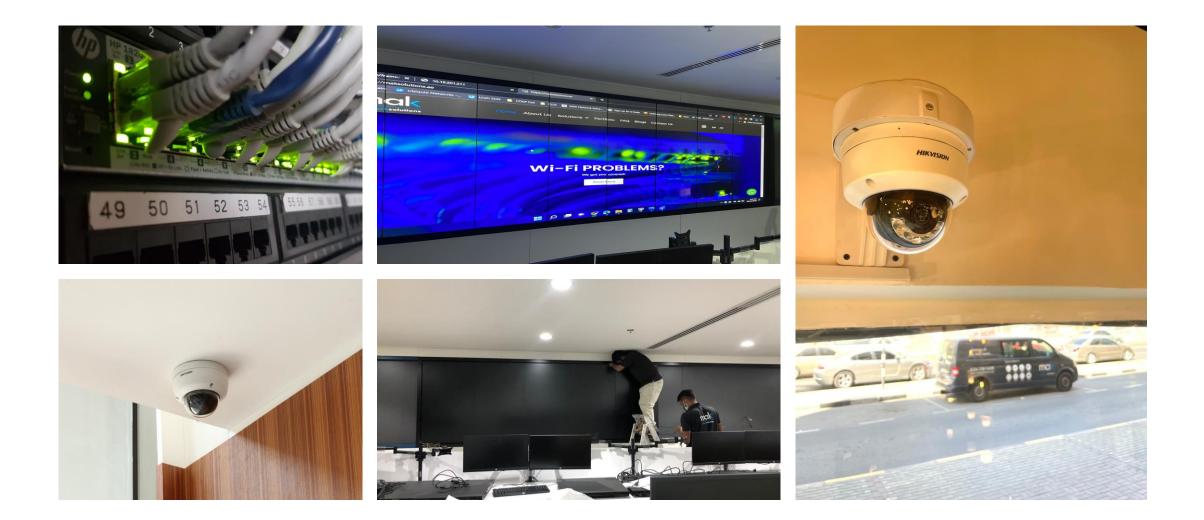






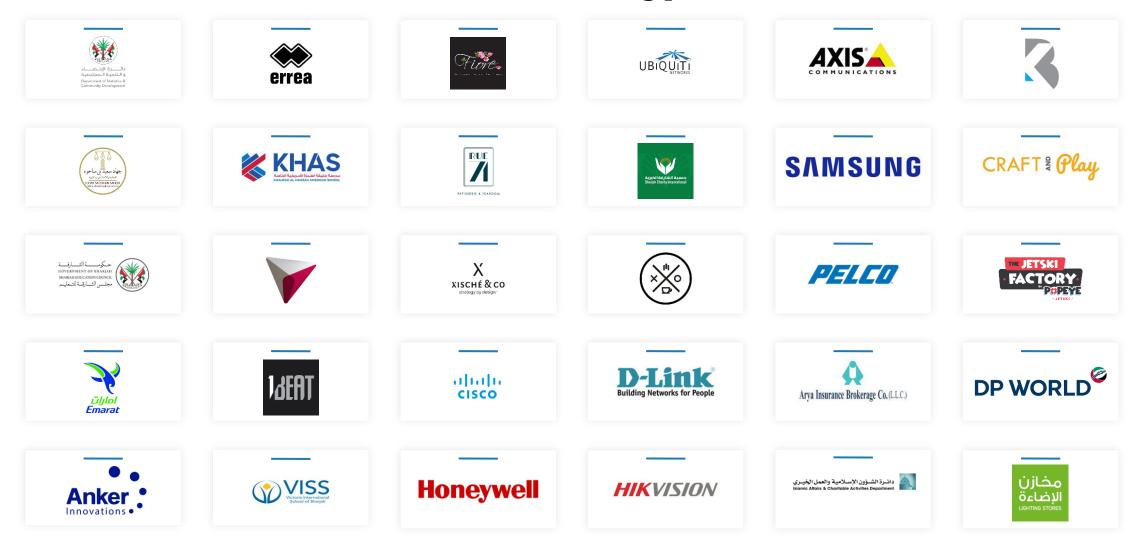
#### **Our Portfolio**







### Our Clients & Partners In Technology









When you work with MAK Network Solutions, you will get a dedicated CCNA-certified IT engineer working with your team in your office or remotely, depending on your preferences or solution needs. Your IT consultant will get to know your business or household requirements, address and mitigate pain points, and provide solutions with best practices.

Dealing with clients with professional consultation is our priority. With a free site survey, we hear and provide feasible solutions according to the circumstances to keep your systems running smoothly so you can focus on growing your business and generating revenue throughout the year with our AMC solutions.







#### **Our Office**

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## **metworksolutions**

### Thank You!